

Executive Overview

Convergia is a leading PanAmerican Value Added Aggregator specializing in advanced connectivity solutions. With a robust, high-speed network backbone spanning Canada, the United States, Mexico, and Latin America, Convergia delivers tailored last-mile connectivity through copper, fiber, and cellular wireless technologies.

With over 25 years of experience in telecom, voice, data, and IoT solutions, Convergia serves an esteemed network of channel partners and customers. These clients rely on Convergia's exceptional service quality, reliable delivery, and 24/7/365 personalized support.

Convergia's commitment to innovation and customer success ensures businesses across the Americas achieve seamless and scalable connectivity, powering growth and transformation in today's digital landscape.

Product & Service Offerings

- **UCAAS** - Panamerican Region
- **Wireless Connectivity** - US, Canada, and Mexico
- **SIM BWB** - Panamerican Region
- **CyberSecurity** - Panamerican Region
- **IoT Solutions** - Panamerican Region
- **International Fiber** - Panamerican Region
- **Network Aggregation, Aggregator** - Panamerican Region
- **SIP Trunking** – US, Canada, Mexico, and South America
- **DIA & MPLS** – globally; very strong in US, Canada, Mexico, South America, and Europe

Sales Engineer Take On Best Fit

Connectivity, WAN and IoT for Latin America, South America and Canada.

Chip Hoisington

Vice President of Engineering: Connectivity, Colo & Wireless

Key Features & Differentiators

Global Presence: Operates throughout North and Latin America, with headquarters in Montreal, Canada, and Lima, Peru. Offers robust

support for multi-location and international operations.

Customized Billing: Tailored billing options in multiple currencies, including CAD and Mexican Pesos, ensuring convenience for international clients.

Customer experience: Dedicated teams for pre-sales engineering, installation, project management, and customer support. A seamless customer journey, from solution design to implementation and training.

Advanced Infrastructure: Broadband network featuring transport backbone and local access. Core technologies include IP-MPLS and DWDM, delivering high-speed and secure connectivity. Redundant ring configuration ensures 99.995% network availability.

Extensive Network Partnerships: Agreements with a wide range of providers and MVNOs to ensure flexible and scalable solutions. Provides one of the world's most extensive privately held networks.

Top Industries Served

- Manufacturing
- Financial Services
- Healthcare
- Industrial

Ideal Customer Profile

Enterprises or SMBs seeking reliable, scalable, and cost-effective telecommunications solutions.

They operate in industries such as technology, retail, logistics, professional services, and other sectors that depend on seamless connectivity and communication tools to fuel their regional growth and optimize operational efficiency.

Elevator Pitch

At Convergia, we empower businesses with reliable, scalable, and cost-effective telecommunications solutions. As a leading international service provider, we offer a full range of connectivity services—including Internet, data, networking, voice, and mobility—tailored to help businesses expand seamlessly across the PanAmerican Region.

With over 25 years of experience, our state-of-the-art fiber optic network connects more than 150 points of presence across 50+ countries, ensuring unparalleled coverage and performance. Operating in key markets such as Canada, the US, Mexico, and South America, Convergia delivers end-to-end telecom solutions with 24/7 expert support and local currency billing to simplify your business operations.

Whether you're an enterprise or SMB looking to grow and optimize communication, Convergia provides the expertise and infrastructure you need to stay connected and ahead in today's digital world.