

Executive Overview

- Managed Network Provider, delivering consolidated and secure network services from leading facility providers, network management, monitoring and professional services
- Founded in 1998, headquartered in Tampa, FL
- Vendor relationships with 175+ facility providers
- FCC Licensed Common Carrier in all 50 states with international reach
- Patented technology: Secure Remote Monitoring and Management® (SRM2)
- World Class Engineering/Architect team for network design, all CCNP and above
- Security solutions with exclusive partnerships that include IBM Security Services
- WAN Optimization solutions
- Professional services including technology reviews and network health assessments

Product & Service Offerings

- Managed Services
- Managed Security
- WAN Optimization
- MPLS
- DIA
- Ethernet Access
- Managed Failover
- Monitoring
- Managed VPN

Key Features & Differentiators

- We simplify network design, support and billing.
- NetWolves' agreements with over 175 facility providers allow us to aggregate multiple networking sources through a single bill.
- Our monitoring and management solutions provide real time visibility into all locations and devices, providing powerful network management and control.
- Our custom designed primary and backup network solutions allow companies to control their data communication investment without compromising service quality or redundancy
- Secure and diverse automatic failover solutions
- Overhaul WAN, Internet security and equipment deployment strategies reducing monthly costs and enabling better control of data communications
- Implement robust, scalable enterprise quality platforms with management and monitoring tools that provide significant savings
- Our Managed Security partnerships are exclusive NetWolves and in turn to the Channel, producing new sources of revenue for our partners

Top Industries Served

- Other

Ideal Customer Profile

- Limited IT and Communication Staff
- Customers looking to outsource IT functions that are not directly business related, revenue generating
- Require robust, high performing infrastructure but lack the internal expertise or budget to design, build and/or manage the solution
- Require backup services to their primary, existing network
- Require solutions that no single carrier can provide, due to cost and/or network reach
- Customers that are tired of managing bills from multiple providers

Qualifying & Technical Questions

- Who's Watching your network? How are you monitoring and managing your network today?
- How long can your business afford to be down due to network congestion and service disruptions?
- Do you know or want to know if your circuits are hitting maximum utilization?
- Does your network and security architecture need a comprehensive evaluation?
- Are you looking to expand into, or increase bandwidth in, difficult to access remote locations?
- Are you juggling multiple providers and multiple bills to satisfy your network connectivity needs?
- Does your service provider offer a solution that meets your real business needs?

Elevator Pitch

NetWolves' principal activities are to custom design, deliver and manage intelligent communications products and services that enable companies to focus on their business, not their network. Utilizing multiple facility providers and proprietary processes and technology, NetWolves can engineer, install, monitor and manage rock solid primary networks and backup/failover solutions to give customers 100% service availability. NetWolves will be your single source for network connectivity and management, with all services and locations aggregated into one bill.

- *Editor's Note: You can get as creative as you want with this provider. They can resell and provision just about any type of connectivity (wireline and wireless) and create a custom solution. The key is to remember their managed services portfolio. They make the difference and add maximum value with the end customer.*