

## Executive Overview

- Managed Network Provider, delivering consolidated and secure network services from leading facility providers, network management, monitoring and professional services
- Founded in 1998, headquartered in Tampa, FL
- Vendor relationships with 175+ facility providers
- FCC Licensed Common Carrier in all 50 states with international reach
- Patented technology: Secure Remote Monitoring and Management® (SRM2)
- World Class Engineering/Architect team for network design, all CCNP and above
- Security solutions with exclusive partnerships that include IBM Security Services
- WAN Optimization solutions
- Professional services including technology reviews and network health assessments

## Product & Service Offerings

- Managed Services
- Managed Security
- WAN Optimization
- MPLS
- DIA
- Ethernet Access
- Managed Failover
- Monitoring
- Managed VPN

## Key Features & Differentiators

- We simplify network design, support and billing.
- NetWolves' agreements with over 175 facility providers allow us to aggregate multiple networking sources through a single bill.
- Our monitoring and management solutions provide real time visibility into all locations and devices, providing powerful network management and control.
- Our custom designed primary and backup network solutions allow companies to control their data communication investment without compromising service quality or redundancy
- Secure and diverse automatic failover solutions
- Overhaul WAN, Internet security and equipment deployment strategies reducing monthly costs and enabling better control of data communications
- Implement robust, scalable enterprise quality platforms with management and monitoring tools that provide significant savings
- Our Managed Security partnerships are exclusive NetWolves and in turn to the Channel, producing new sources of revenue for our partners

## Top Industries Served

- Other

## Ideal Customer Profile

- Limited IT and Communication Staff
- Customers looking to outsource IT functions that are not directly business related, revenue generating
- Require robust, high performing infrastructure but lack the internal expertise or budget to design, build and/or manage the solution
- Require backup services to their primary, existing network
- Require solutions that no single carrier can provide, due to cost and/or network reach
- Customers that are tired of managing bills from multiple providers

## Qualifying & Technical Questions

- Who's Watching your network? How are you monitoring and managing your network today?
- How long can your business afford to be down due to network congestion and service disruptions?
- Do you know or want to know if your circuits are hitting maximum utilization?
- Does your network and security architecture need a comprehensive evaluation?
- Are you looking to expand into, or increase bandwidth in, difficult to access remote locations?
- Are you juggling multiple providers and multiple bills to satisfy your network connectivity needs?
- Does your service provider offer a solution that meets your real business needs?